



SHREE KARNI FABCOM LTD

Redefining Excellence in
Technical Textiles

Investor Presentation

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About Us

Shree Karni Fabcom is a leading **B2B manufacturer of specialized technical textiles**, serving industries ranging from **travel accessories, backpacks, apparel, and footwear to upholstery, medical arch support, and industrial solutions**. Operating under the brand SKFL, we excel in **Woven Fabrics, Knitted Fabrics, Coated Fabrics, and 100% polyester materials**.

Our company has developed a comprehensive range of capabilities, including weaving, knitting, **dyeing**, coating, sizing, and the production of finished goods tailored to diverse industries. With a dedicated team of designers and technical engineers, we are well-equipped to adapt to the ever-evolving needs of the market. These efforts have enabled us to innovate and develop new products such as defense-grade army jackets, parachutes, foldable furniture and others, while successfully partnering with esteemed global leaders in various sectors.

With cutting-edge, **fully automated manufacturing facilities**, we source the finest yarns, resins, acrylics, and coating chemicals to produce innovative, high-performance textiles. Transitioning from trading to becoming a state-of-the-art manufacturer, Shree Karni Fabcom continues to redefine the technical textile landscape with precision and versatility.

Our Offerings



Pu Coated Fabrics



Eva Coated Fabrics



Air mesh Fabrics



Recycled Fabrics



Speciality Custom Fabrics



Inter Lining Fabrics



Rain Proof Fabrics



Armed Forces Fabrics



Luggage & Backpack Fabrics



Knit Backing Fabrics

Applications



Key Highlights

50,000
METERS

Installed capacity for poly acrylic and polyurethane coating per day

70,000

meters per day
Installed capacity for weaving

209

Weaving machines
Installed to enhance production capabilities

3.5 TONNES

Installed capacity for knitting per day

8,000

meters per day
Installed capacity for EVA lamination

3

Coating Machines Installed
1 for EVA/PVC Coating and 2 for PU/PA Department

NEW
DYEING
UNIT

To be operational by Q4'FY25

NEW
STITCHING
UNIT

Total 1200 machines by Q1'FY26

19

Presence across 17 states and 2 Union Territories

2MW+2MW

Installed To be installed
by Q2'FY26

Solar Capacity

ZERO

Water wastage

200+

Talent Pool



From Management's Desk

Over six months have passed since our IPO, and I extend my heartfelt gratitude to all stakeholders for their unwavering support on this transformative journey. The IPO has been a catalyst, enabling us to evolve into a fully integrated manufacturer of technical textile products.

We are taking significant strides in expanding our capabilities. The addition of an **in-house dyeing unit is set to enhance our overall margins by 2-3%**. Alongside this, we are scaling up our finished product infrastructure with **new stitching unit** while strengthening our skilled workforce. These developments will help us launch **new products, secure new clients, and increase wallet share with existing customers, focusing on both margin and volume growth as we become a preferred partner for customers with capabilities to compete with imported products.**

To reinforce our quality and competitiveness, we have invested in obtaining **Sedex and WRAP certifications**, a key milestone in H1FY25. Additionally, we are diversifying into high-growth sectors such as **defense, artificial flowers, security jackets, laptop bags, parachutes**, and more, further positioning us for improved margins and market expansion.

Audits and certifications for MNC brands are also progressing well. As our capital expenditures come to fruition, we anticipate stronger performance ahead. These initiatives underscore our dedication to innovation, excellence, and creating long-term value for all stakeholders.



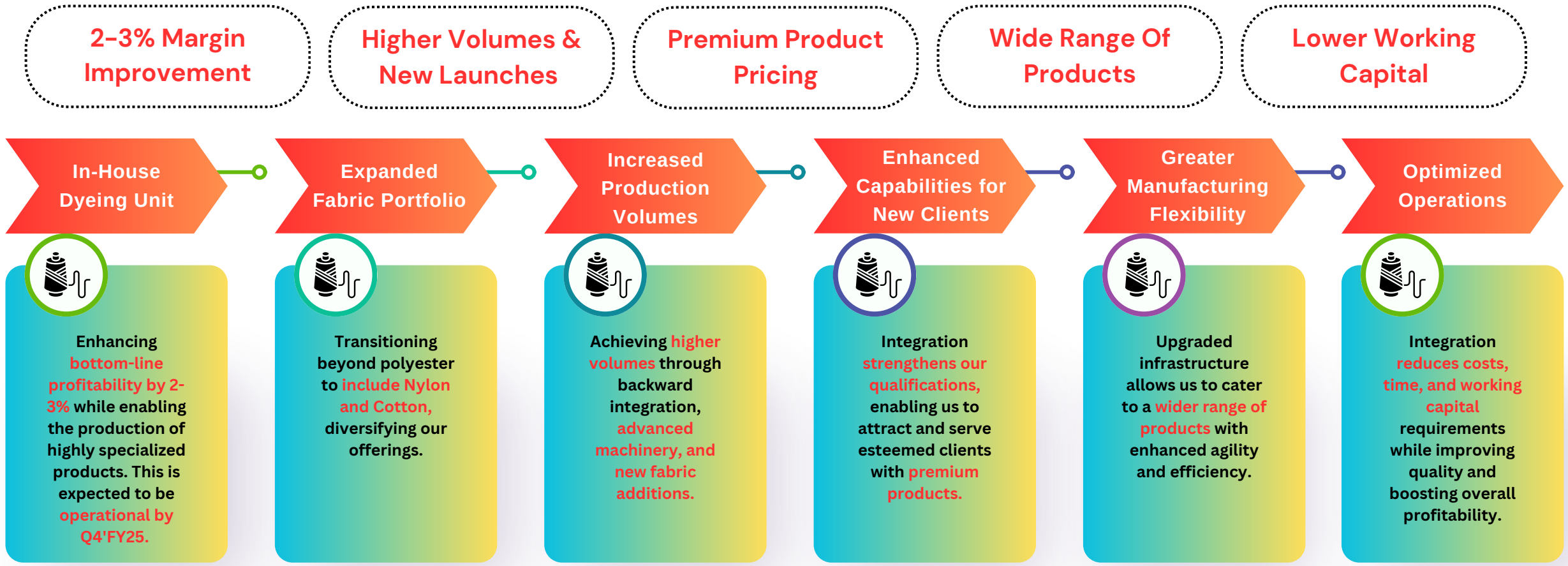
Mr. Rajiv Lakhota

Managing Director

Our Journey: After IPO

Stitching Growth with Backward and Forward Integration

Backward Integration



Our Journey

Our Dyeing Unit: To Be Operational By Q4'FY25



Our Journey: Forward Integration

Integrating To Become End To End Manufacturer

Expanding Finished Goods Unit

Capability To Manufacture New Products

New Client Acquisition

No.Of Machines

200
Current

700
By Jan'25

1200
By Jun'25



Our Journey



Our Finished Goods Unit: To Be Operational By Q1'FY26



Our Journey

Stitching Growth with Backward and Forward Integration

Adding 2MW Solar Panels
(2MW already installed)

R-pet Contributing
20% To Fabric

Easy Penetration Of
New Products

Margin Optimization

Installing **solar panels** to **reduce energy costs** and improve sustainability.

Strengthening backward integration to **enhance supply chain efficiency and cut costs**. Combined backward and forward integration not only improves margins but also enables us to command **premium pricing in the market**.

Deeper Customer Penetration

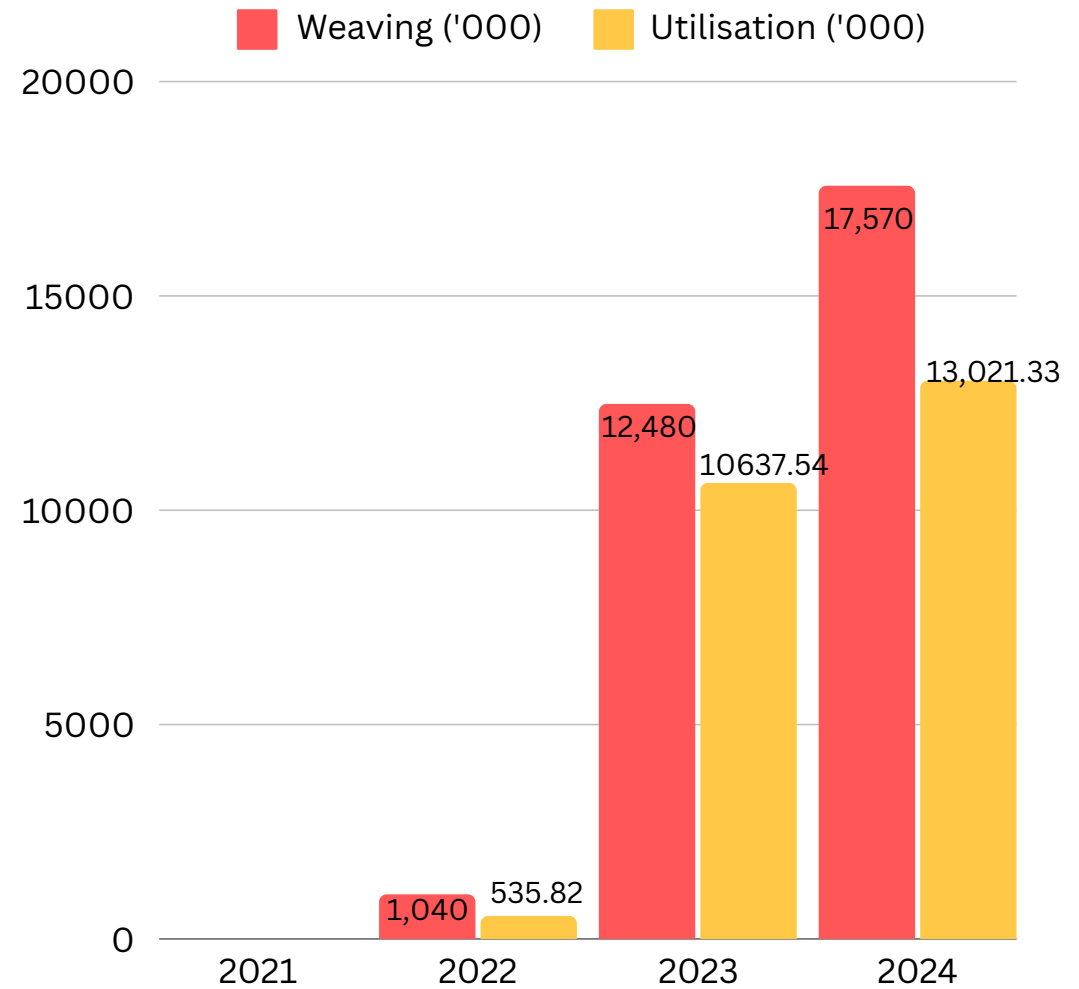
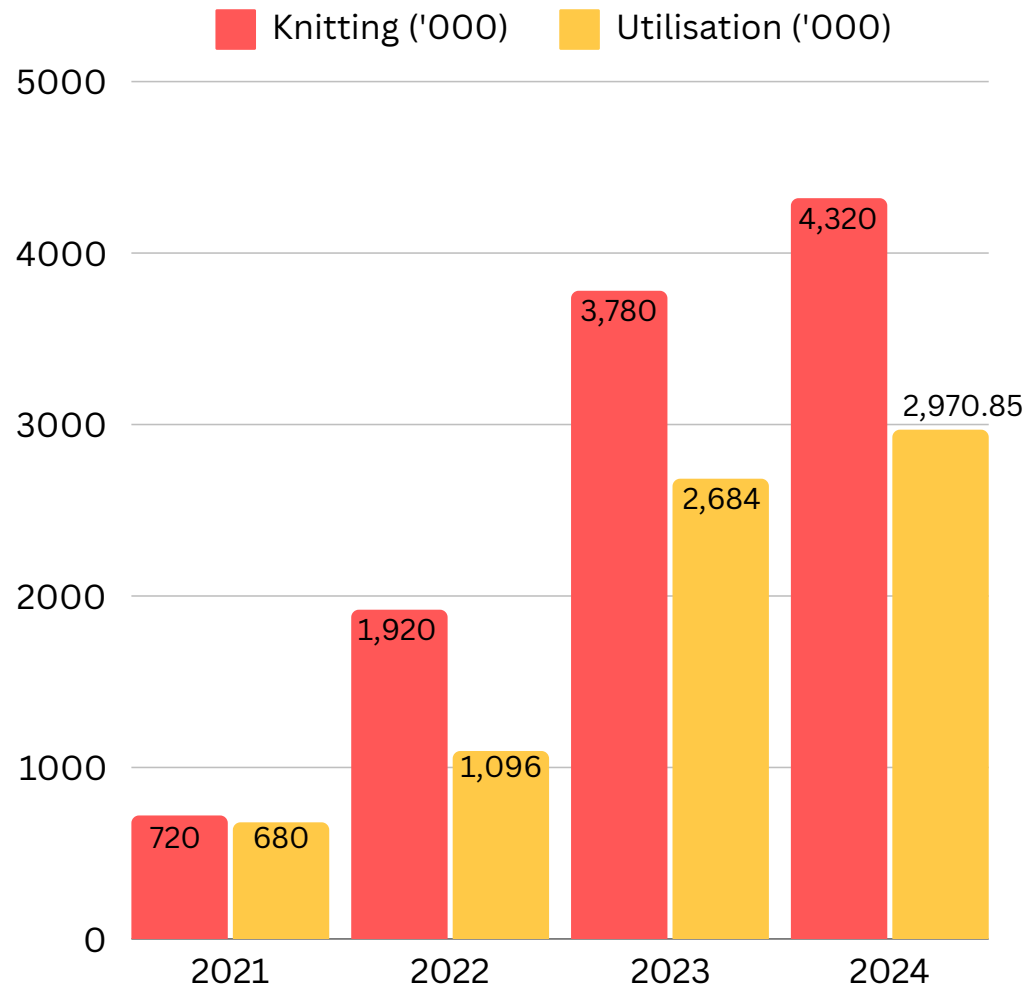
Collaborating with **top MNCs and global brands** that prioritize quality over marginal cost savings.

Trusted partnerships enable **higher volumes for existing products and smoother new product penetration** due to a proven track record.

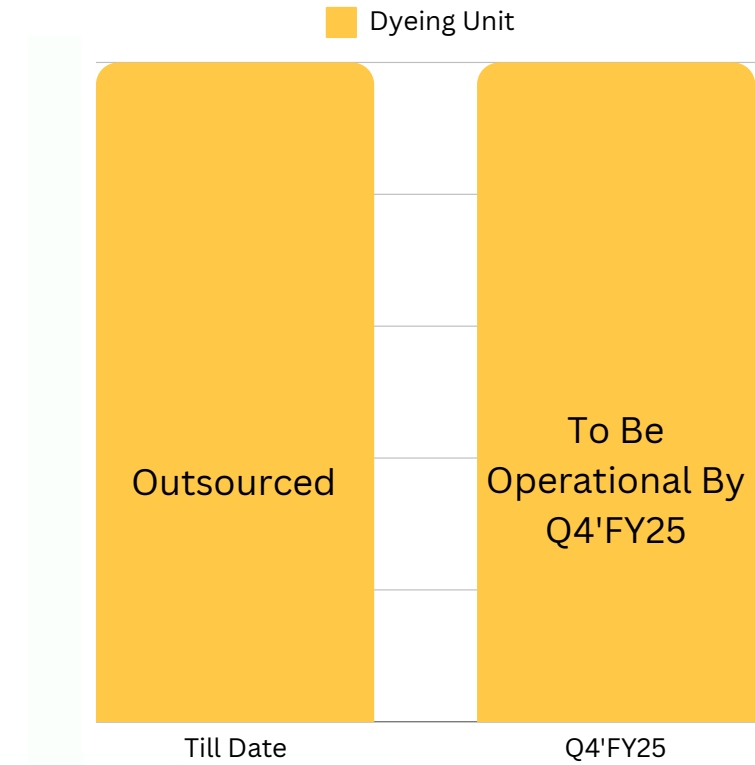
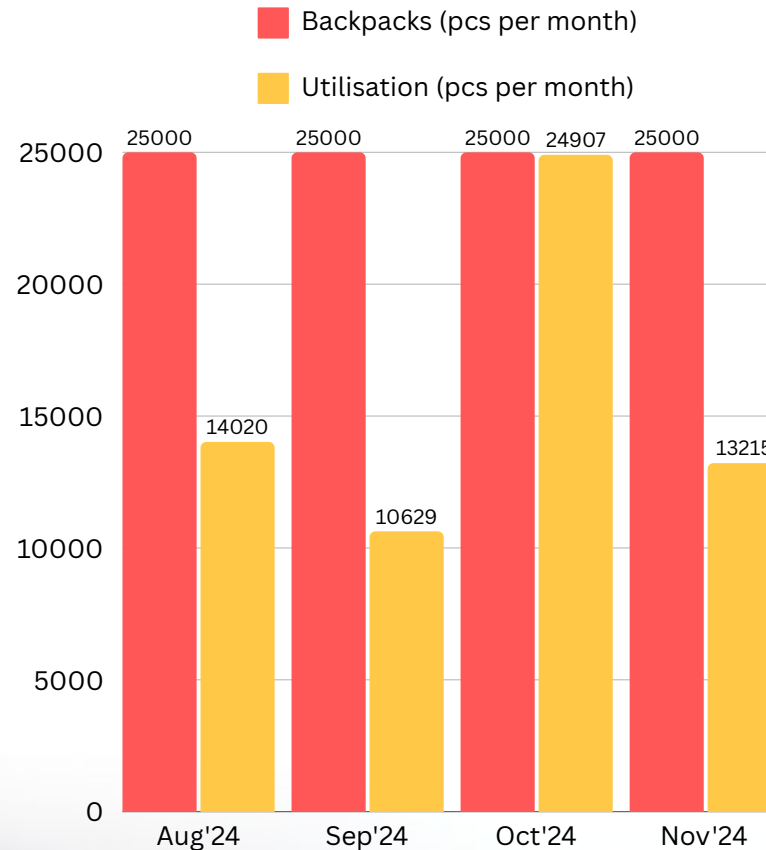
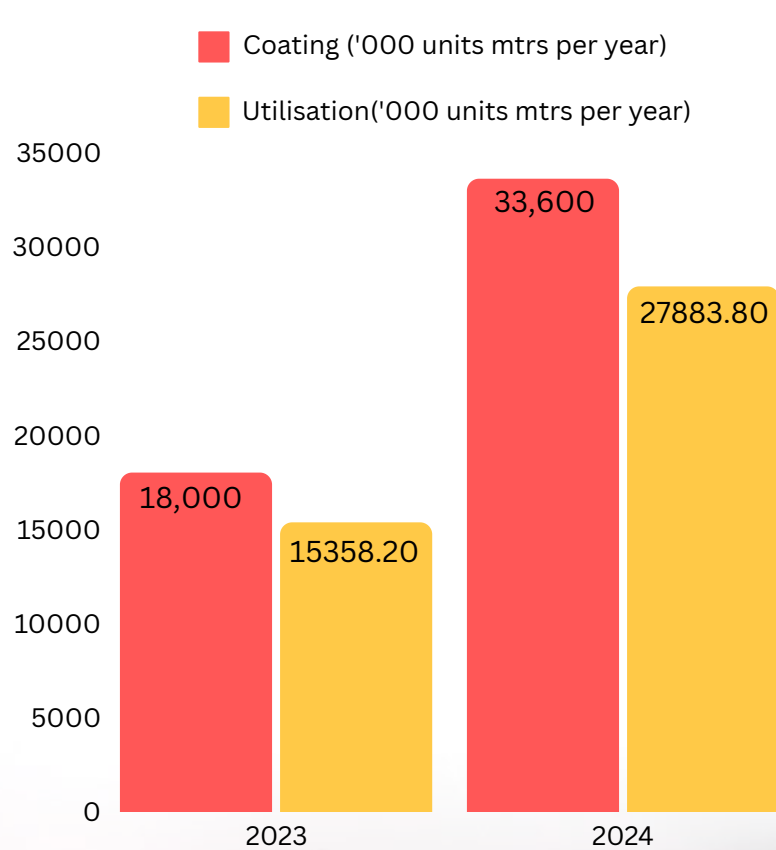
ESG Compliant

We are committed to sustainability through initiatives like **water recycling, solar energy adoption, and carbon neutrality, while incorporating R-PET yarn in 20% of our fabrics**. These efforts align with global ESG standards, enhance client trust, and drive long-term growth.

Our Manufacturing Capacities



Our Manufacturing Capacities



Our Manufacturing Facilities



Solar Panels



Finished Goods Unit



In-House Testing Lab



Packing Division



Coating Unit



Weaving Unit

Our Team



Mr. Radhe Shyam Daga
Whole Time Director

Mr. Radhe Shyam Daga, Whole-time Director and esteemed Promoter of our Company, brings over two decades of invaluable experience in the textile industry. At 66, his leadership stands as a pillar of strength, guiding the day-to-day operations with precision and insight. Under his stewardship, the organisation benefits from seamless operations and a steadfast commitment to excellence. Mr. Daga's profound expertise not only fortifies the foundation of our company but also drives its continued success and operational efficiency.



Mr. Rajiv Lakhotia
Managing Director

Mr. Rajiv Lakhotia, aged 43, serves as a distinguished Promoter and Managing Director at SKFL. A graduate of the University of Calcutta with a bachelor's degree in commerce. At SKFL, he plays a pivotal role in driving Business Development, Customer Relations, and Growth initiatives. His visionary leadership, attuned to the dynamic needs of the industry, has been instrumental in advancing the company's growth. Under his stewardship, SKFL continues to thrive, with his strategic direction significantly contributing to our ongoing success and development.



Mr. Manoj Kumar Karnani
Whole Time Director

Mr. Manoj Kumar Karnani, at 49, serves as Promoter and Whole-time Director at our esteemed Company. With a professional background as an independent agent specialising in customs clearance consultancy, Mr. Karnani possesses deep knowledge of customs laws, which is vital to our operations. His over two decades of hands-on experience in international trade management play a pivotal role in optimising our import and export functions. His strategic insight and operational expertise greatly enhance our company's ability to navigate the complexities of international trade, solidifying his indispensable role within our organisational framework.



Mr. Raj Kumar Agarwal
Whole Time Director

Mr. Raj Kumar Agarwal, aged 40, serves as Promoter and Whole-time Director at our esteemed Company, bringing a wealth of expertise to our global operations. A Commerce graduate from Capital University, Mr. Agarwal's deep understanding of the international market, coupled with his fluency in the Chinese language, makes him an invaluable asset. Devoting a significant portion of his time abroad, he oversees all international procurement activities, from sourcing raw materials and machine parts to managing finished and semi-finished goods. Beyond his procurement expertise, Mr. Agarwal has been instrumental in identifying and integrating cutting-edge global technology and machinery into our operations.

Our Team



Mr. Sudhir Panwar
Age 42 years

- Mr. Sudhir Panwar is an Associate Director in our company. He has over 28 years of experience working with Backpack and related products. He has completed Master of Computer Application from Ignou.
- He has worked with Brands like Dell, Tommy Hilfiger, Target, TORG, Hollister, Walmart, GAP, etc.
- Mr. Panwar brings extensive expertise in marketing, and technical operations particularly in import and export transactions.
- He is responsible for driving growth in global business development for finished goods products.

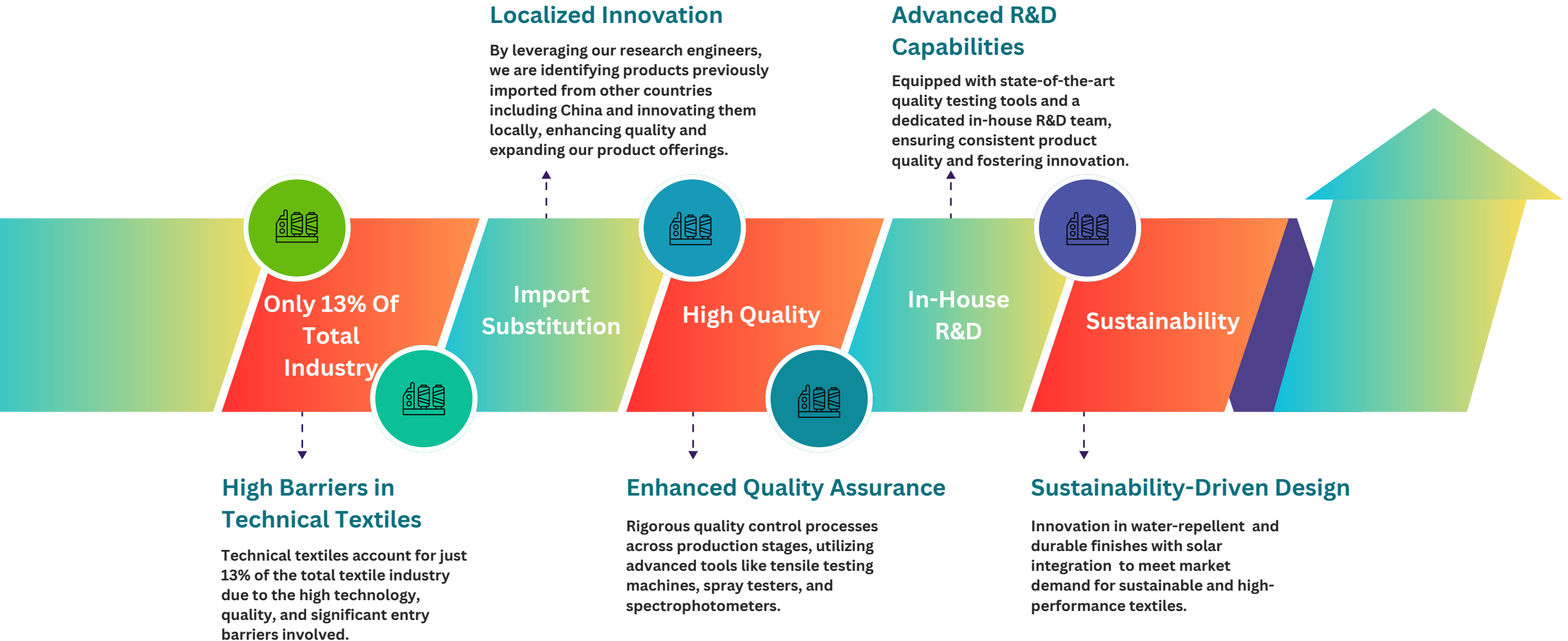
Dharmesh Bavishi
Age 48 years

- Mr. Dharmesh Bavishi is an Associate Director in our company. He has completed Production Engineer, Nagpur University.
- He has around 25 years of experience in Luggage Industry specializing in OEM Business Development, Product Creation, Brand Collaboration and Core Marketing Management Strategies.
- He has worked with brands like Samsonite, Walmart, Ikea, Decathlon, Marks & Spencer.
- He is responsible for driving growth in the business development of technical textiles within the domestic market.



Way Forward: Continuous Product Innovation

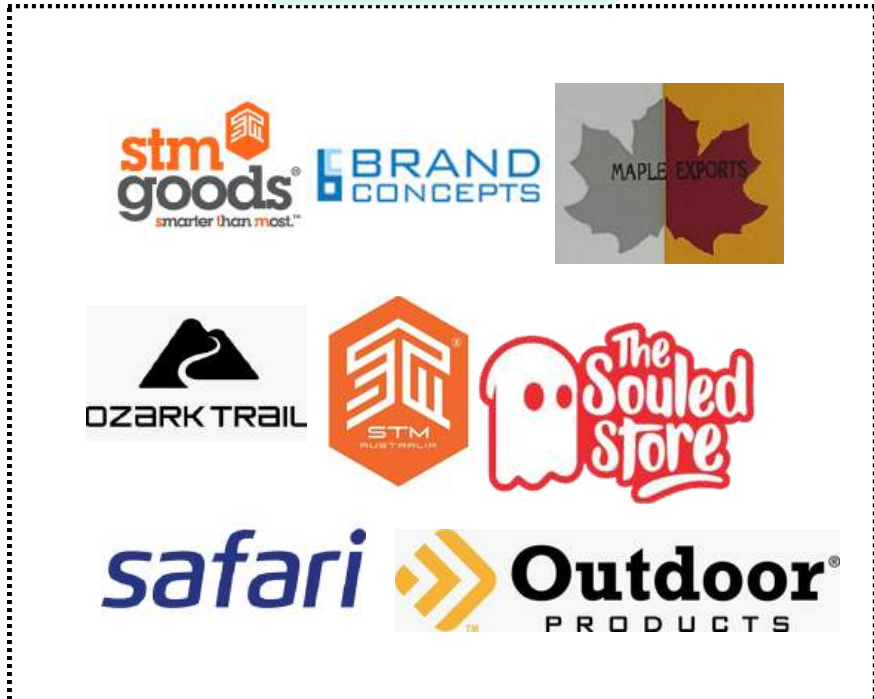
From Technical Textiles to Strategic Niches



Way Forward: Expanding Client Base

Increasing Wallet Share in Existing Clients

New Clients

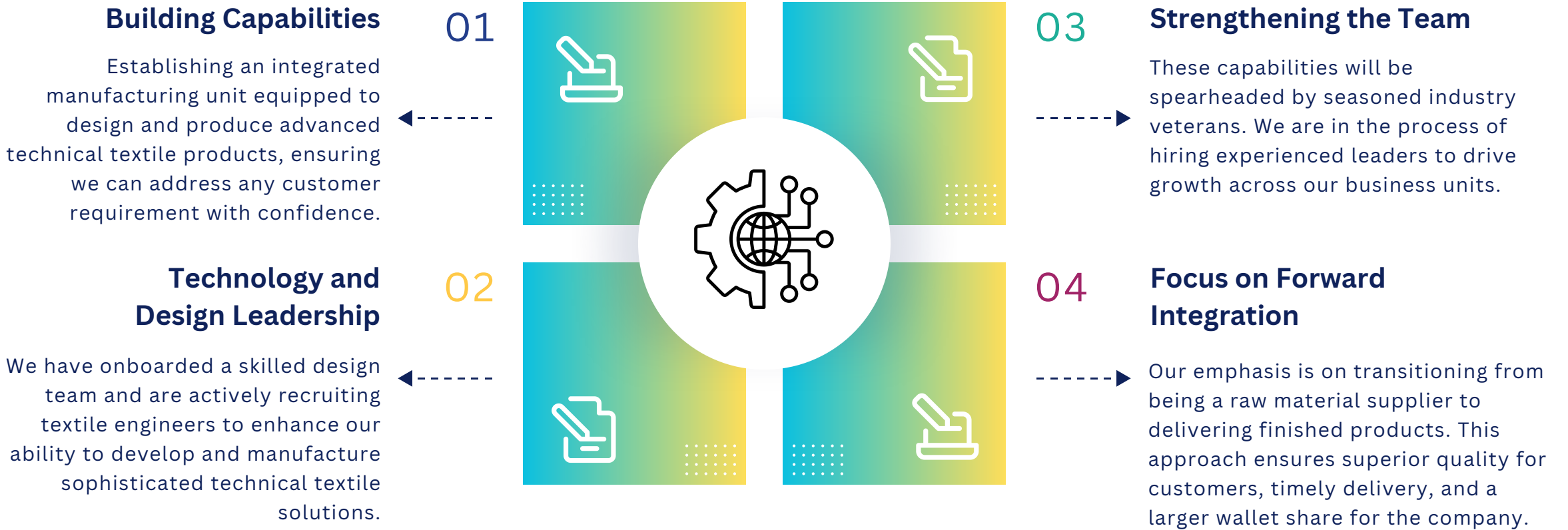


Existing Clients



Way Forward

Strengthening Our Core Pillars



Quality Driving The Growth

Certifications And Recognitions



Financial Performance



In Lakhs

Particulars (Consolidated)	H1FY25	H1FY24	YOY Growth %
	Unaudited	Unaudited	
Total Revenue	7680.69	6,101.02	25.89%
Total Expense	6602.77	5,434.34	
EBITDA	1105.98	666.67	65.89%
EBITDA Margins %	14.40%	10.93%	31.75%
Other Income	68.60	9.40	
Depreciation And Amortization Exepene	297.36	86.34	
Finance Cost	218.91	169.79	
Profit before Tax	658.31	419.94	56.76%
Tax Exepense	171.61	216.68	
PAT	486.70	203.26	139.45%
PAT Margins %	6.34%	3.33%	90.40%
EPS	6.88	2.87	

Key Highlights:

- In H1 FY25, we experienced strong demand in our existing as well in the new backpack segment.
- Timely execution contributed to revenue growth.
- An operational loss of approximately ₹2 crore related to backpack capacity expansion.
- And approximately ₹50 lakhs in inventory damage due to excessive rainfall.
- Additionally, we undertook an opex of approximately ₹1 crore for certifications such as SEDEX and WRAP, which also involved site construction changes and other associated expenses.

Balance Sheet



EQUITY AND LIABILITIES			ASSETS		
Particulars (In Lakhs)	H1FY25	FY24	Particulars (In Lakhs)	H1FY25	FY24
	Unaudited	Audited		Unaudited	Audited
Shareholders' funds			Non-current assets		
(a) Share capital	707.20	707.20	(a) Property, Plant & Equipment	5178.05	5051.34
(b) Reserves and Surplus	6576.41	6089.71	(b) Other Intangible assets	428.73	22.48
(c) Minority interest	140.52	134.98	(c) Capital Work-in-Progress	988.30	331.23
			(d) Non Current Investments	332.47	271.42
Non-current liabilities			(e) Other Non Current Assets	651.88	425.39
(a) Long term Borrowings	2032.43	2158.72			
(b) Deferred Tax Liability (net)	73.21	55.35			
(c) Other Long term Liabilities	19.26	10.43			
			Current Assets		
Current liabilities			(a) Inventories	4128.49	3780.43
(a) Short Term Borrowings	5900.72	5779.08	(b) Trade receivables	4616.15	3258.02
(b) Trade payables	2283.63	1105.56	(c) Cash and cash equivalents	767.44	2604.33
(c) Other current liabilities	367.35	355.47	(d) Short term loans and advances	-	-
(d) Short-term provisions	0.78	0.42	(e) Other current assets	1009.99	616.30
TOTAL	18101.51	16396.92	TOTAL	18101.51	16396.92



THANK YOU

Connect With Us



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